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### The Sales Bible, New Edition: The Ultimate Sales Resource

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"The Ultimate Sales Machine" [is] a book that puts it all together to help you dramatically increase your sales if you are wise enough to follow its advice. (Michael Gerber, bestselling author of "The E-Myth" and "E-Myth Revisited") "The Ultimate Sales Machine" is an amazing book that will powerfully change the way you do business.

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MicroSummary: "The Ultimate Sales Machine" by the late great sales and marketing guru Chet Holmes is based around a simple premise: that mastery isn't about doing 4,000 things, but about doing 12 things 4,000 times. And these 12 things — ranging from time management techniques to aggressive marketing strategies — are exhaustively examined and resourcefully related throughout this wonderful little book.

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"The Ultimate Sales Machine" is an amazing book that will powerfully change the way you do business. Chet Holmes is a one-of-a-kind talent and this incredibly practical book is the embodiment of his highly successful approach. (Stephen M. R. Covey, author of "The Speed of Trust")

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The Ultimate Sales Machine: Turbocharge Your Business with Relentless Focus on 12 Key Strategies by Chet Holmes is a book I first read back in 2015 when I was first starting to grow the Organize 365 team as a corporate team. At this time, the business began to sell physical products rather than professional organizing services.

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