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At a New Jersey Technology Council (NJTC) "meet the author" event June 10, 2014, Bernd Schoner gave an entertaining presentation based on his new book, "The Tech Entrepreneur's Survival Guide: How to Bootstrap Your Startup, Lead Through Tough Times, and Cash In for Success." Schoner drew examples from his own startup experience.

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#### At NJTC, Schoner Presents "Tech Entrepreneur's Survival Guide"

In The Tech Entrepreneur's Survival Guide, Bernd

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shares what he learned and what he wished he knew at the time. He explains the major phases in a technology company's life cycle, helping entrepreneurs avoid common pitfalls and survive crises when they strike.

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The Tech Entrepreneur's Survival Guide: How to Bootstrap Your Startup, Lead Through Tough Times, and Cash In for Success. McGraw-Hill, 2014.

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