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Start closing sales like top producers! Have you ever found yourself at a loss for what to say when the gatekeeper asks you what your call is about? Have your palms ever sweated when the decision maker shuts you down with: I wouldnt be interested? Has your heart taken a fast dive into your stomach when, at the start of your presentation, your prospect tells you that theyve thought about it and ...

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Power Phone Scripts Quotes by Mike Brooks

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