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Detecting Lies And Deceit Pitfalls And Opportunities

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order to detect deception. This article consists of two sections. The first section focuses on pitfalls to avoid and

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outlines the major factors that lead to failures in detecting liars: We cluster 16 reasons into three categories (Vrij, 2007, 2008a): (a) a lack of motivation to detect lies, (b) difficulties associated with lie detection, and

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